



## Taking The First Step

Isn't it ironic how there has never been more information available to us on the topic of successful property investing yet the more people I talk to regarding property, the more I realise that people have never been more confused. You only need to walk into any good bookstore and you will have the choice of dozens of books, all on property investment, all telling you different ways to do it. The truth of the matter is there are many different ways to get ahead using property investment as the vehicle – you just need to do it in a way that best suits your particular situation.

There are so many different variables that come into play, things such as your income, your personality, your belief system, your current financial situation, and the length of time you have until retirement, just to name a few. This is what, I believe, is so great about property, the fact that you can get ahead using so many different methods. I have some clients who want to make money through property, for example, but are not interested in being a landlord. These are the people that just buy and then sell straight away. I can hear some of you saying, "that's crazy, you should never sell." No "you" may never choose to sell but if someone's only choice, in their mind, is, "do I do nothing and make nothing, or do I buy and sell and make a profit?" I will take making a profit over making nothing any day. I also have clients who hate the idea of selling, so they don't. I also have clients who like to buy and keep and also

buy and sell depending on their situation at that particular time.

It doesn't matter how you get there the view from the top is the same. The number one reason, I believe, more people don't invest in property is fear. Fear of making a mistake or getting it wrong. Let's not fool ourselves, there are things that can go wrong, however if you follow a few golden rules your chances of succeeding go up enormously.

I will be covering a number of topics over the coming months and if I can help one person get out of their armchair and into the arena then I have achieved my goal.

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# Sleeping In Luxury



Not only are beds becoming almost as expensive and as sumptuous as a luxury car, the bedding that goes with it has reached even greater heights of glamour. Fashion has moved into the bedroom.

Now you can snooze the night away in 100% silk habotai in a range of fabulous colours like mushroom, champagne, butterscotch and chocolate – they look and feel good enough to eat. Softer than soft to the touch, they come in understatedly elegant plain and finely embroidered designs.

At the recent design and decoration exhibition in Melbourne, the selection of bedding was world class with finely edged 100% organic linen, sandwashed silk, silk sateen for sheets with thread counts from 150 to over 600, which were so soft they floated in the hand. These were created by Sotto Le Lune.

Even the bedding underwear was glamorous, with pillows, blankets and doona inners in wool, microfibre, alpaca, wool-magnetic, cotton velour, polyester fibre-ball and even tencel plant fibre made from corn of all things.

A range to satisfy even the most discerning bedroom fanatic. The emphasis this season is on tactile fabrics and fibres, elegant finishes and trims and glamour for the bedroom.

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